





NEWS

INFO

BIDS



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Federal Small Business Contracts \$105 Billion

By Robb Wong, SBA Official

WASHINGTON, DC-Every year, the federal government spends over \$400 billion dollars on goods and services, making it the largest purchaser of goods and services in the world. The US Small Business Administration's Office of Government Contracting and Business Development is charged with making sure that the federal government spends at least 23 percent of its contract dollars with small businesses annually. On May 22, we released our annual Small Business Procurement Scorecards, which track and assess each agency's yearly and individually negotiated small business prime and subcontracting performance and are given

grades ranging from A+ to F. We are very pleased to announce that the federal government exceeded its small business contracting goal for the fifth consecutive year, awarding 23.88 percent in prime contract dollars to small businesses totaling \$105 billion, an increase of \$5 billion, to earn an A on SBA's Scorecard. This marks the first time ever small businesses

received more than \$100 billion in prime contracts, a very remarkable feat in an otherwise difficult contracting climate. The federal government also awarded almost \$75 billion in subcontracting dollars to small businesses. The prime and subcontracting dollars awarded to small businesses in Fiscal Year 2017 amount to nearly one million jobs that are supported each year through federal contracting and help to build communities and fuel the nation's economy. It has been a goal of this SBA office to

increase support to the small business contracting community, namely, the agency procurement personnel who are responsible for actually making the contract awards to small businesses and their activities. This shared result between SBA and its colleague agencies and partners—is evidence of our commitment to ensuring that small businesses are adequately supported and represented throughout government and that government gets long-term quality solutions and innovation at competitive pricing. This SBA office works in cooperation with

a federal government network of small business



professionals and colleagues across government to achieve this goal. Using SBA's own Procurement Center Representatives, and Commercial Market Representatives, along with each agency's own Office of Small Disadvantaged Business Utilization

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George Harms Construction is seeking MWBE/SBE vendors, suppliers, subcontractors

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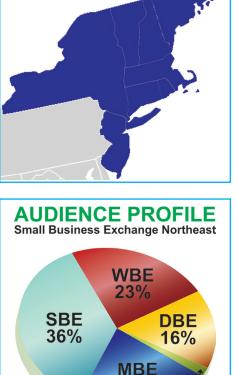
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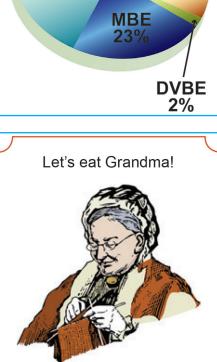
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weekly or whenever wherever to









subcontracting opportunities on the

Lendlease Turner Joint Venture is seeking MWBE & SDVOB firms for



expanding the nation's busiest convention center. The LLTJV team is reaching out to New York State certified MWBE-SDVOB firms to cultivate significant participation on the project.

How To Get Involved: LLTJV@moderntimesinc.com issues Notice of Interest (NOI) emails to all Lendlease Turner registered vendors notifying them of upcoming 1st tier opportunities on the project. Firms respond

The Lendlease Turner Joint Venture (LLTJV) will construct 1.2 million additional square feet of space

Register as a Vendor with Lendlease Turner.

Note : All NYS Empire State Development certified MWBE/SDVOB vendors are already registered with LLTJV. Please contact us if your firm is not currently receiving LLTJV Notices of Interest by sending a note to: LLTJV@moderntimesinc.com

by clicking through the NOI to the opportunities that match scopes of work they perform.

Get or Update Your Empire State Development MWBE & SDVOB Certificate: LLTJV seeks Empire State Development certified firms for every 1st Tier Subcontract Opportunity.

Seeking to be certified or re-certified? Visit https://esd.ny.gov/mwbe-new-certification to learn more about eligibility, requirements, and how to get started.

Have a question about certification?

Call the Empire State Development MWBE Hotline: (212) 803-2414 To get in touch, please contact: LLTJV@MODERNTIMESINC.COM

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DBE SUBCONTRACTORS AND VENDORS

Sandy Repair and Flood Mitigation—207th Street Yard and 200th/207th Street Interlockings Project MTA NYCT Contract No. C-34838

Bid Date: June 15, 2018 **Description of project:** The work to be performed consists of signal system modernization at 207th Street Yard, rehab of existing and construction of new facilities including relay rooms, CBTC rooms, and restoration

of track infrastructure. The work also includes furnishing and installing flood mitigation and resiliency structures and measures, such as steel seawall and pile supported concrete walls, flood

gates, fabric portal flood gate, drainage improvement, replacement of track feeder, transposition cables, and appurtenances at the 207th Street Yard. Many bidding opportunities available. If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

IS SOLICITING COST PROPOSALS FROM DBE SUBCONTRACTORS AND VENDORS CERTIFIED WITH NEW YORK AND NEW JERSEY STATE UNIFIED CERTIFICATION

The work generally consists of the following: replacement of two (2) passenger overhead geared traction elevators, replacement of one (1) hydraulic freight elevator, replacement of three (3) dual

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Replacement of Exchange Place and Newport Station Elevators and Escalators Project PANYNJ Contract No. PAT-774.170 Bid Date: June 13, 2018 **Description of project:**

roped hydraulic holeless elevators, replacement of seven (7) heavy duty escalators, upgrades to the PATH elevator and escalator remote monitoring system, structural modifications/installation of pits for the elevators and escalators, architectural upgrades, upgrades to plumbing/fire protection/HVAC

Description of project:

systems/associated electrical work, asbestos abatement/lead paint removal/universal waste removal. Many bidding opportunities available. If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

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SKANSKA KOCH INC. IS SOLICITING BIDS FROM SBE SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH NEW JERSEY SELECTIVE ASSISTANCE VENDOR INFORMATION (NJSAVI)

Route 1 and 9 (Pulaski Skyway) Rocker-Bent Investigation Contract

NJDOT Contract No: 051183160 Bid Date: June 21, 2018

Subcontracting opportunities include but are not limited to Bearings, Civil General Contracting, Construction Engineering, CPM Scheduling, Dumpster, Fencing, Field Trailer, Fuel, Haul and

Dispose, Miscellaneous Metals, MPT, Office Trailer Fit Out, Painting, Piles, Rebar, Sandblasting, Signs, Striping, Structural Steel, Surveying, Temp Shoring Towers, Testing and Trucking. Please see contract documents for further opportunities. Interested firms please contact john.papagiannakis@skanska.com • EOE/M/F/Vet/Disabled

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> **Kew Gardens Interchange Project** NYSDOT Contract No: D900043 Bid Date: June 22, 2018

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Design-build services for the Kew Gardens Interchange. This project area includes the Kew Gardens Interchange with Grand Central Parkway (GCP), Jackie Robinson Parkway (JRP), Union Turnpike (UTP), and the Van Wyck Expressway (VWE). The project will consist of demolition

and replacement of six existing structures with new, widened structures, reconstruction of the ramps connecting the GCP, UTP, JRP, and VWE, and installation of new safety appurtenances

meeting current standards. Many bidding opportunities available. If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

intimate and dynamic peer-to-peer environment. Gain a comprehensive understanding of business building fundamentals and emerge from this class



Rivier University, 16 Clement Street, Dion Center Reception Room, Nashua, NH Main Sponsor(s): US Small Business Administration, Veterans Business Outreach Center Contact: Miguel Moralez, 603-225-1601, miguel.moralez@sba.gov

Boots to Business Regional Reboot Workshop

Saturday, June 2, 2018, 8:00 am-6:30 pm

outline and knowledge on the components of a business plan, a practical exercise in opportunity recognition, and an introduction to available public and private sector resources. This workshop runs from 8:00 am to 4:00 pm, with

program that provides participants an overview of business ownership as a career vocation, an

LUNCH provided. A Veteran Resource Fair will run concurrently from 12:00 pm to 6:00 pm. A Panel and Networking Event: Eat, Drink, and Talk Money runs from 4:30 pm to 6:30 pm.

Business Plan Clinic Mondays, June 4–June 11, 2018, 6:00 pm–9:00 pm

Get your business plan in shape over the course

The Conti Building, 415 Howe Avenue, Shelton, CT Main Sponsor(s): Women's Business Development Council of Connecticut

Contact: Kenyetta Banks, 203-751-9550, kbanks@ctwbdc.org Fee: Free; registration required

media analysis. Mondays, 6:00 pm–9:00 pm, May 7, 14, 21, and June 4, 11. Free five-session course, application required. SCORE Boston Workshop: Conscious Capitalism Thursday, June 14, 2018, 5:30 pm–6:30 pm
Venture Cafe, 1 Broadway, 5th Floor, Cambridge, MA
Main Sponsor(s): SCORE Boston Contact: Laura Colcord, 617-565-5591, workshops@scoreboston.org discover that your business can create the change

with a blueprint firmly in hand. The five-session course will give you tools to guide you every step of the way and includes topics such as: business

basics; marketing plan; business types/legal entities;

development; promoting your business in the digital world; cash and getting financed; and social

basic financials; hands-on business plan

Fee: Free; registration required If you're frustrated with the current negative political climate, this workshop will help you you want to see in the world. Come and learn about a better, more sustainable, and more effective way of building your business. See how you can upgrade your reason for being in business (whatever your business is) to have a positive impact on the world. Hear how other businesses create value not only for their shareholders, but also for their employees, customers, vendors, the community, and the environment. Through

a presentation and small group discussions,

Bob Scoville will lead an engaging overview to help you evolve your business. SCORE Boston provides free business counseling and free workshops by experienced advisors. CORPORATE MAILING ADDRESS 5214F Diamond Heights Boulevard

of five sessions taught by industry experts in an

Let's eat, Grandma!

Punctuation saves lives.

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